



Financial Services Conference 2021

CONTINUING PROFESSIONAL DEVELOPMENT 2021

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Thank you for Joining us today.

Your feedback is very valuable to us. We would appreciate it if you could take two minutes to fill out <u>the survey</u>, which will also be sent to you by email in the next few days. This is an invaluable part of our drive to improve everything we do continually.

You can keep an eye on all our latest courses here

If you would like further information or to ask us anything about your booking, please email our team cpd@charteredaccountants.ie or call us on 01 523 3930

We hope you enjoy the course.

Thank you!

Your CPD team Linda, Emma B, Chris, Emma C, Paul, Jane





Securities Market Dynamics post COVID Brian Healy 12 March '21

Overview of Presentation



- Reassertion of embedded secular trends
- Market infrastructure change and geo-political shift
- Impact of Climate Change





3 Major Secular Trends

Reassertion of Embedded Secular Trends



- Environmental, Social and Governance (ESG)
- Blockchain & Distributed Ledger Technology
- Growth of Passive Products



Industry 4.0



Industry 4.0 refers to the convergence and application of nine digital industrial technologies



Many application examples already exist for all nine technologies

Industry 4.0 – the convergence and application of industrial technologies as the Boston Consulting Group sees it – source





Market Infrastructure Change and Geo-political Shift

Geo-political and economic shift



Key Trends

China forecast to overtake US in 2029

Rise of India, catching up with China, to overtake UK, France, Germany and Japan by 2030

Western Europe falls to 15% of world output by 2030, Italy exits top 10

UK to overtake France by 2026 but Brexit to damage economic prospects

Korea, rapid economic growth

Russia: persistent decline, economic woes, failure to diversify, low oil price

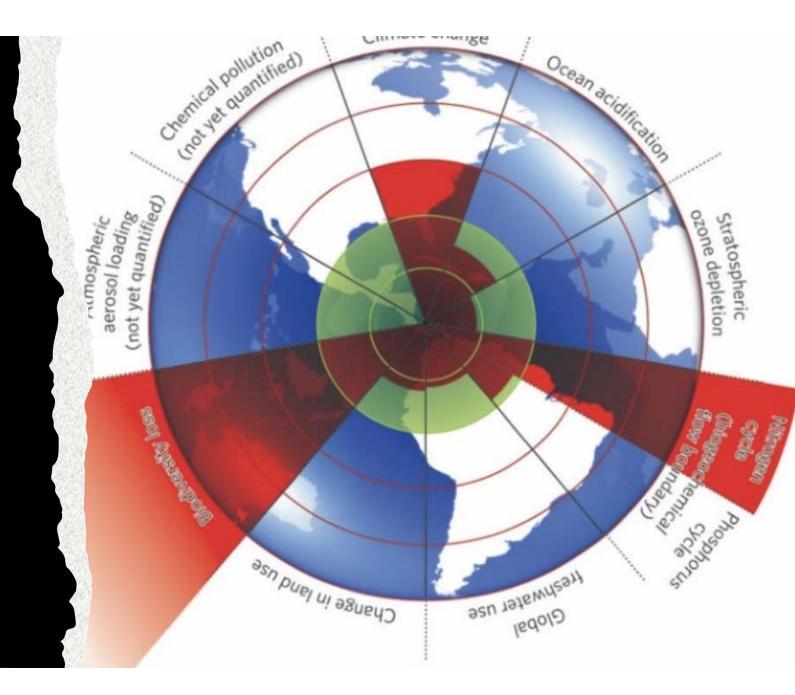
CEBR World Economic League Table 2016				
Rank	2015	2030 forecast		
1	US	China (+1)		
2	China	US (-1)		
3	Japan	India (+4)		
4	Germany	Japan (-1)		
5	UK	Germany (-1)		
6	France	UK (-1)		
7	India	Korea (+4)		
8	Italy	Brazil (+1)		
9	Brazil	France (-3)		
10	Canada	Canada (-)		

Impact of Climate Change



Planetary Boundaries Model

J. Rockstrom et al, Stockholm Sustainability Institute



The "Doughnut" Model

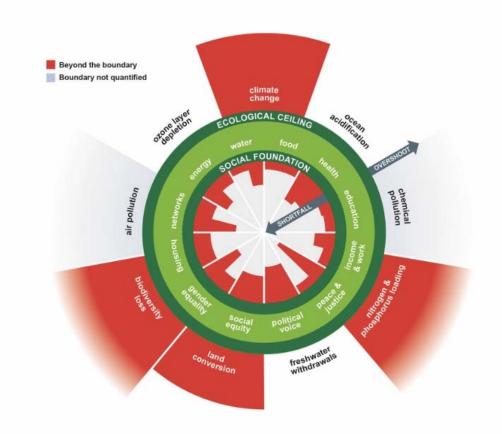


Image: Kate Raworth and Christian Guthier/The Lancet Planetary Health



"In not the strongest nor the most intelligent of the species which survives but the most adaptable to change"

Charles Darwin, The Origin of Species





Thank you

Brian Healy



Securities Market Dynamics post COVID Brian Healy

12 March '21



IONEZERO1

The Next Waves of Change in Financial Services Transformation



Garvan Callan 12th March 2021







HELLO, WE ARE ONE ZERO 1

Strategist, Innovator & Transformation Advisor

We help leaders and their businesses develop and execute commercial, customer and cultural strategies



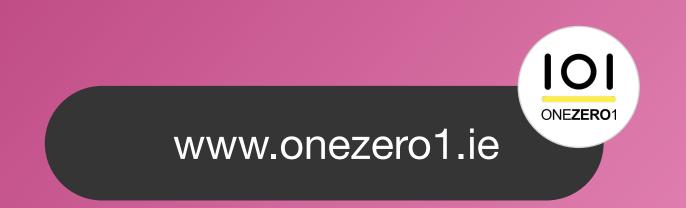






Garvan Callan **FOUNDER @ ONEZERO1**

ACCELERATION



- **ENJOY GETTING MY HANDS DIRTY WITH BUSINESS LEADERS** TO DEVELOP AND EXECUTE LARGE SCALE CHANGE THAT **DRIVES COMMERCIAL, CUSTOMER AND CULTURAL**





FOR THE FIRST TIME SINCE HIS CREATION MAN WILL BE FACED WITH HIS REAL, HIS PERMANENT PROBLEM — HOW TO **USE HIS FREEDOM FROM PRESSING ECONOMIC CARES, HOW TO OCCUPY THE LEISURE, WHICH SCIENCE AND COMPOUND** INTEREST WILL HAVE WON FOR HIM, TO LIVE WISELY AND AGREEABLY AND WELL



(1930)









PREDICT

COMPLEX MULTIPLE DECISION FACTORS

AMBIGUOUS TOO MANY UNKNOWN UNKNOWNS

VOLATILE RAPID UNEXPECTED CHANGES - AT PACE

VOLATILE EVEN THE KNOWNS ARE SUBJECT TO CHANGE

KNOW



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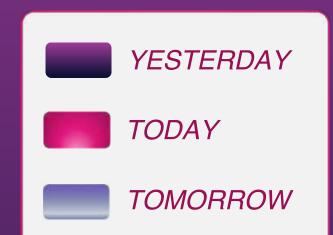


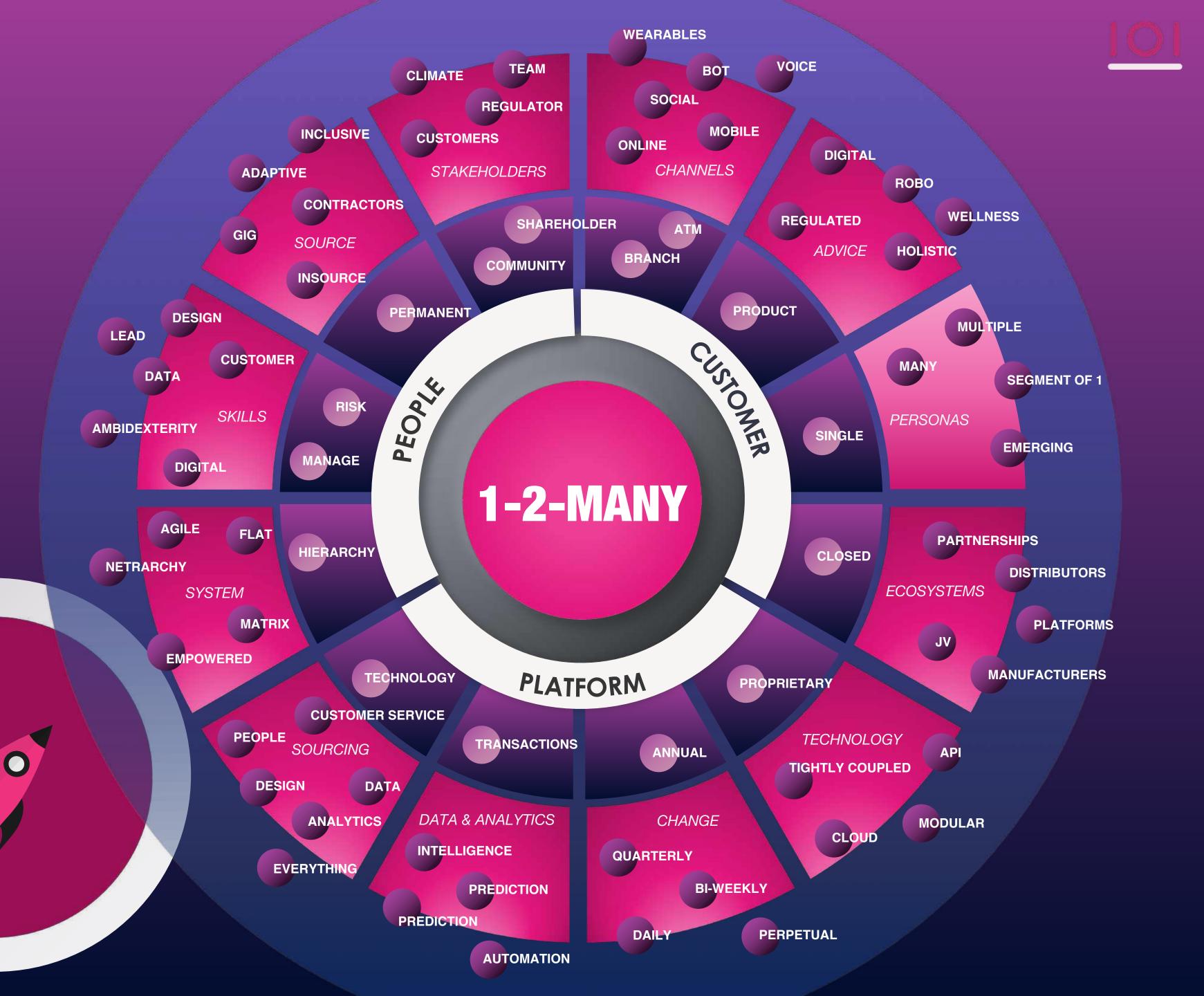
TRANSFORMATION WAVES





FROM THE SIMPLE ... TO THE VERY COMPLEX





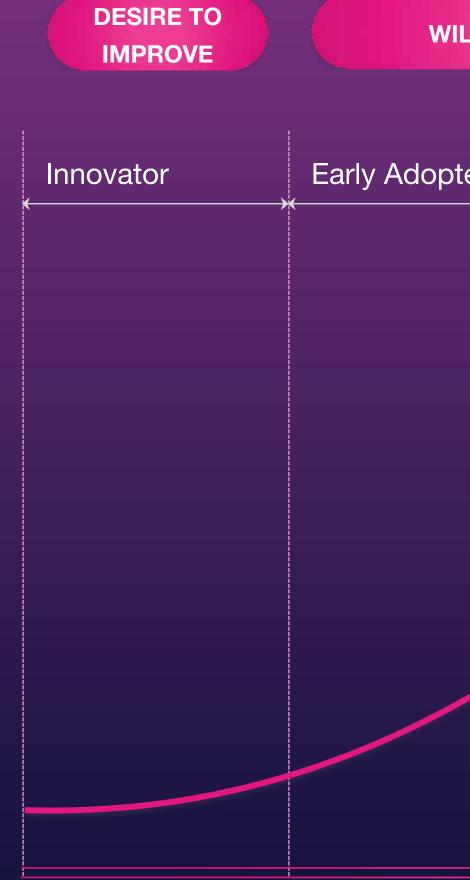


The Seneca Trap

IT'S TOO LATE TO DISRUPT WHEN IN DECLINE

IT WOULD BE SOME CONSOLATION FOR THE FEEBLENESS OF OUR SELVES AND OUR WORKS IF ALL THINGS SHOULD PERISH AS SLOWLY AS THEY COME INTO BEING; BUT AS IT IS, INCREASES ARE OF SLUGGISH GROWTH, BUT THE WAY TO RUIN US RAPID

> Lucius Anneaus Seneca Letter to Lucilius n.91



ILLING T	O CHANGE	NEED TO CHANGE	TOO LATE FOR CHANGE
ter →	Early Majority	Late Majority	Laggards
		alwa and mea	Seneca Trap: decline is s faster than growth hard coding the old as to success can be resibly detrimentation







Red Queen Race

"Now, here, you see, it takes all the running you can do, to keep in the same place. If you want to get somewhere else, you must run at least twice as fast as that!"





LINEAR V EXPONENTIAL

PACE OF CHANGE

Time Into Future	Year	Paradigm Shift Rate
0	2020	1x
10	2030	2x
20	2040	4x
30	2050	8x
40	2060	16x
50	2070	32x
100	2120	1024x

MY MODELS SHOW THAT WE ARE DOUBLING THE PARADIGM-SHIFT RATE EVERY DECADE Ray Kurzweil The Singularity is Near

CHANGE

EXPONENTIAL

AT WHAT PACE WILL THE FUTURE EMERGE











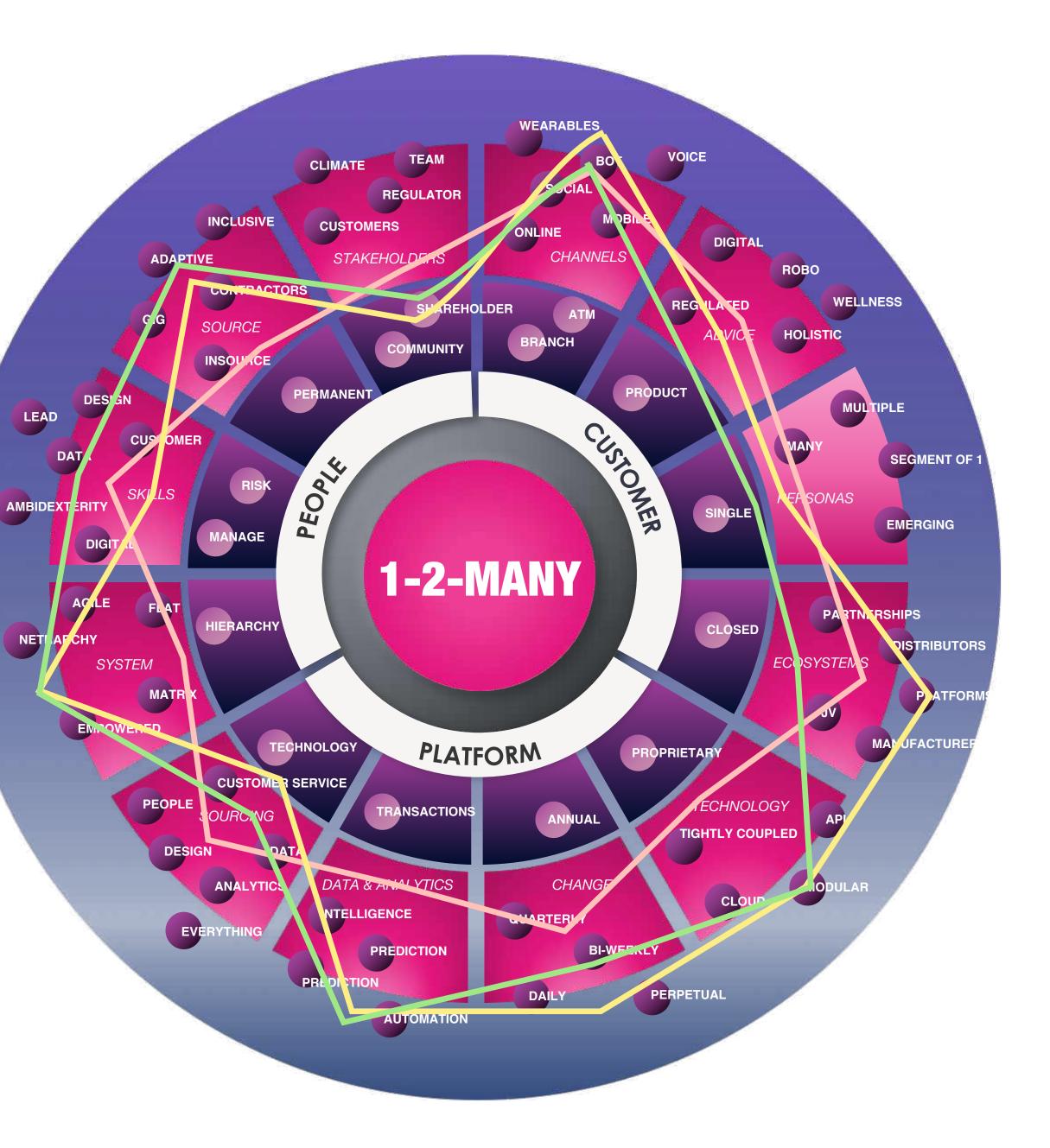






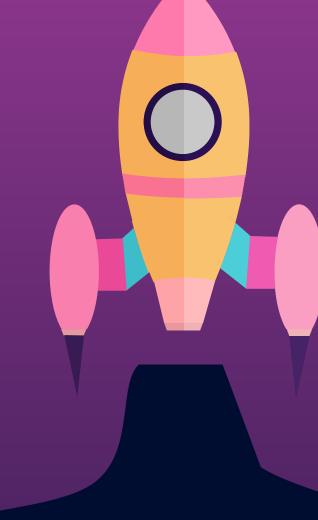
FITNESS

LEAD











Charles Darwin

Naturalist, Geologist, Biologist and Explorer

IT IS NOT THE STRONGEST OF THE SPECIES THAT SURVICES, NOR THE MOST INTELLIGENT - IT IS THE ONE THAT IS MOST ADAPTABLE TO CHANCE

(1930)



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ONE**zero**1

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Why, sometimes I've believed as many as six impossible things before breakfast

